







LAKSANA'S MISSION:

FOR INDONESIA TO BE ABLE TO DESIGN AND PRODUCE ITS OWN VEHICLE AT HIGH QUALITY STANDARD







Presented by: **Stefan Arman** (Technical Director)



HALF A DECADE INVESTMENT IN BUS INDUSTRY

Investing in a network of supporting industries

more than

200

vendors & supplier to Laksana



1_200_000 workers in carroserry industry

(based on BPS 2023)



LAKSANA DEVELOPMENT OF HIGHLY DURABLE AND LIGHTWEIGHT E-BUS DESIGN

*First in Indonesia the use of hight strength stainless steel frame design

- *Overall weight reduction 1,4tons (for 12m bus)
- *First bus introduced in 2019, tested & evaluated







LAKSANA FUTURE INVESTMENT For Energy Sustainable Bus & Coach

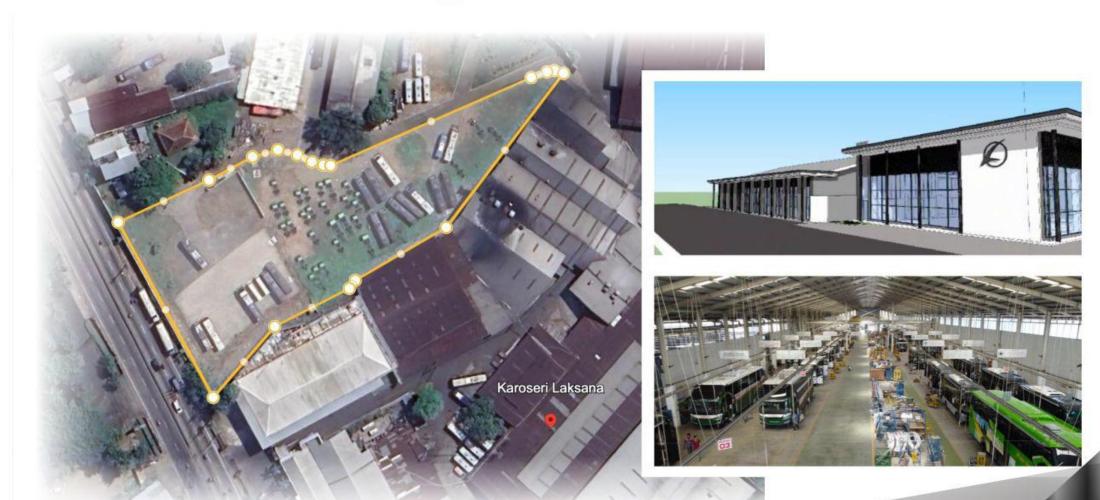


*Future collaboration with e-chassis producers *FEA Simulation and Actual Endurance Test





EXPANSION FOR EV-BUS Assembly Line



Presented by: Stefan Arman (Technical Director)



ELECTRIC BUS Challenges & Solutionsin Indonesia

Demand Uncertainties

Long

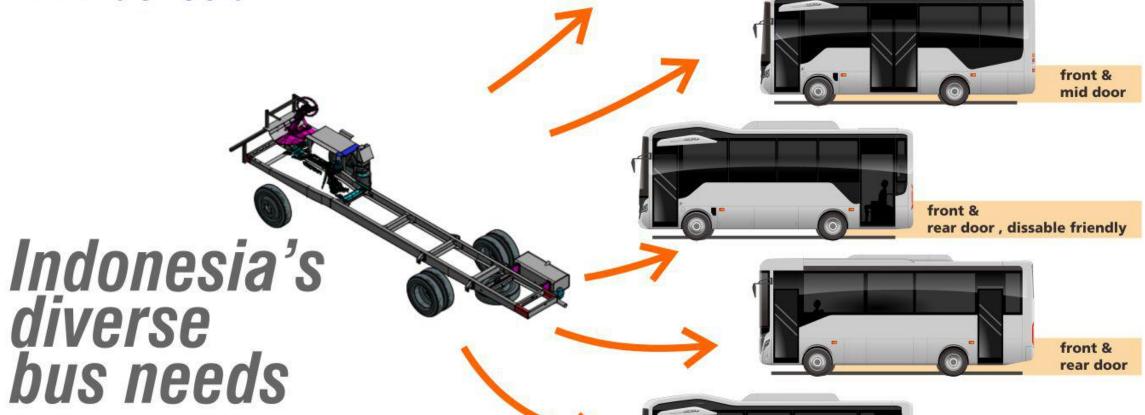
procurement
processes
without delivery time adjustment







hi deck, tourism need



Presented by: Stefan Arman (Technical Director)

VARIOUS TYPES OF BODY MODEL,

DEPEND ON THE FUNCTION

front & rear door (high entry)



ELECTRIC BUS Challenges & Solutions in Indonesia

REGULATION OF IMPORT TARIFF

KIND OF VEHICLE	TYPE	HS CODE	IMPORT DUTY TARIFF						
			MEN	KOREA	KOREA CHINA		PPN TARIFF	PPH TARIFF	PPNBM TARIFF
			MFN	AKFTA	ACFTA	IJEPA			
EV BUS	CBU	8702.40.79	50%	0%	5%	0%	11%	7,5%	0%
	CKD	8702.40.29	10%	0%	5%	0%	11%	2,5%	0%
	BARE CHASSIS	8706.00.22	40%	5%	40%	0%	11%	2,5%	0%
EV TRUCK	CBU (GVW : 1-5 Ton)	8704.60.29	50%	5%	40%	5%	11%	7,5%	0%
	CBU (GVW : 5-10 Ton)	8704.60.91	50%	5%	40%	0%	11%	7,5%	0%
	CBU (GVW : 10-20 Ton)	8704.60.92	50%	5%	40%	0%	11%	7,5%	0%
	CBU (GVW : 20-45 Ton)	8704.60.93	50%	5%	40%	0%	11%	7,5%	0%
	CBU (GVW > 45 Ton)	8704.60.94	50%	5%	40%	0%	11%	7,5%	0%
	CKD	8704.60.19	10%	0%	20%	0%	11%	2,5%	0%
	BARE CHASSIS (GVW < 24 Ton)	8706.00.41	40%	5%	40%	0%	11%	2,5%	0%
	BARE CHASSIS (GVW > 24 Ton)	8706.00.42	10%	5%	10%	0%	11%	2,5%	0%
MINIBUS	CBU	8703.80.98	50%	5%	50%	0%	11%	10%	0%
	CKD	8703.80.18	10%	0%	20%	0%	11%	2,5%	0%
nted by! Stefan Arman (Technical Director)		8504.40.90	10%	0%	0%	0%	11%	2,5%	0%



LAKSANA'S PRODUCT LINE UP



Presented by: **Stefan Arman** (Technical Director)

